
PIMS Knowledge utilization in Orpic

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Planner-SCM Planning and Optimization

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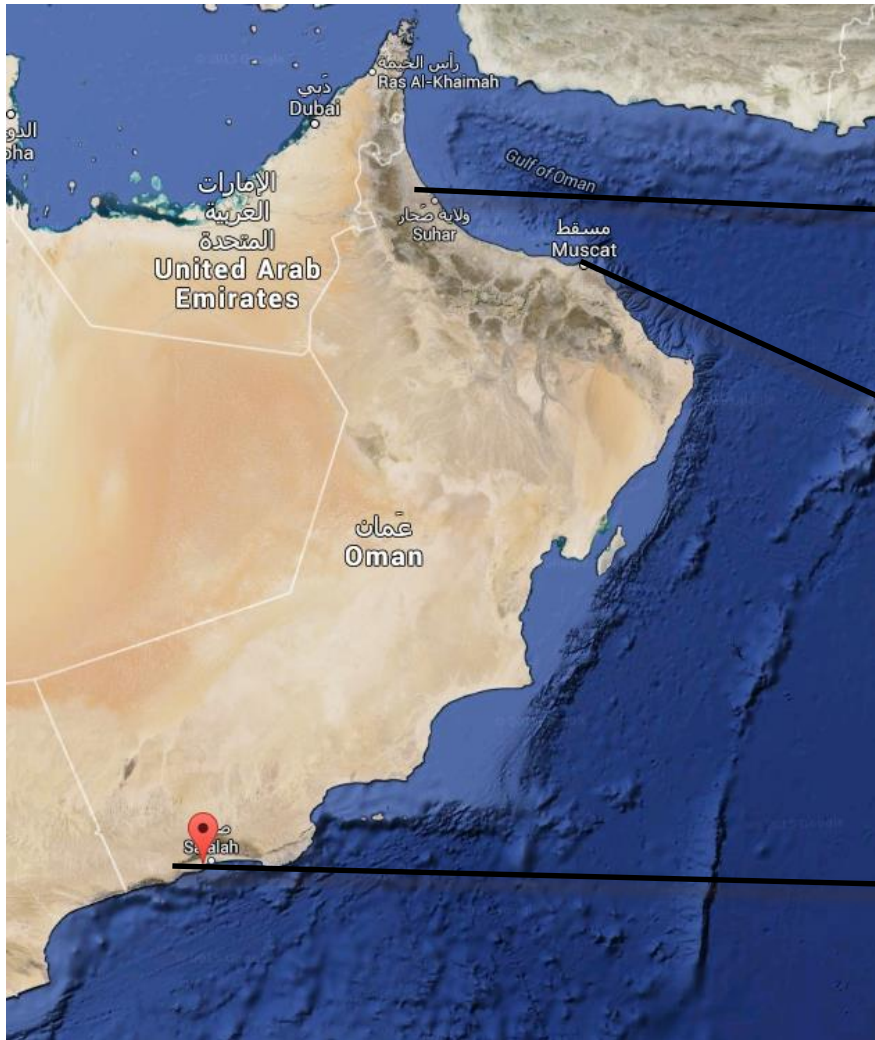
- Orpic
- Existing Assets
- Future Plans
- Orpic Story
- PIMS Academy
- Job responsibilities in Orpic after Academy

Orpic

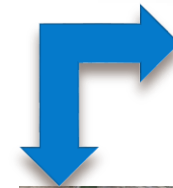
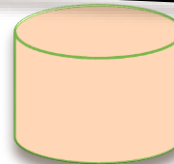
Oman Oil Refineries and Petroleum Industries Company (Orpic) created from the integration of three companies. It is one of Oman`s largest companies and is one of the most rapidly growing businesses in the Middle East`s oil industry



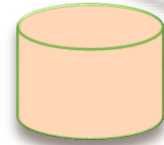
Orpic Plants Locations



Procurement MARKET



MAF



Raysut



Sales MARKET



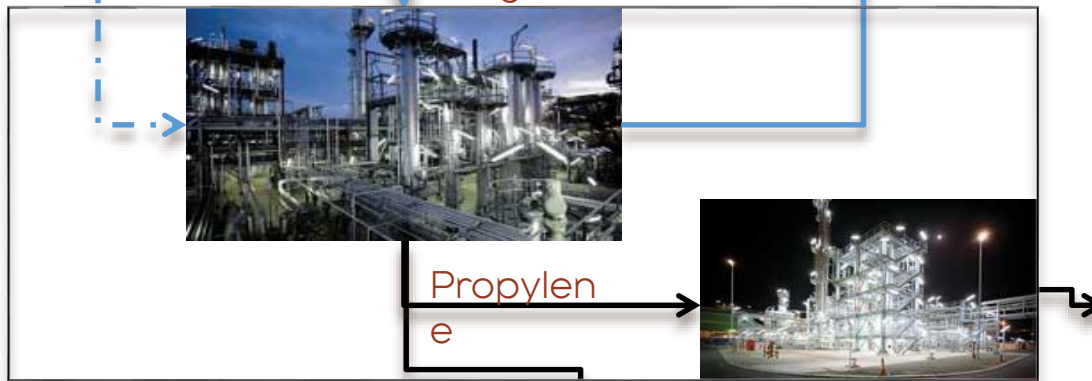
Existing Assets

1982



- ### Fuels
- Gasoline
 - Jet Fuel
 - Diesel
 - LPG

2006

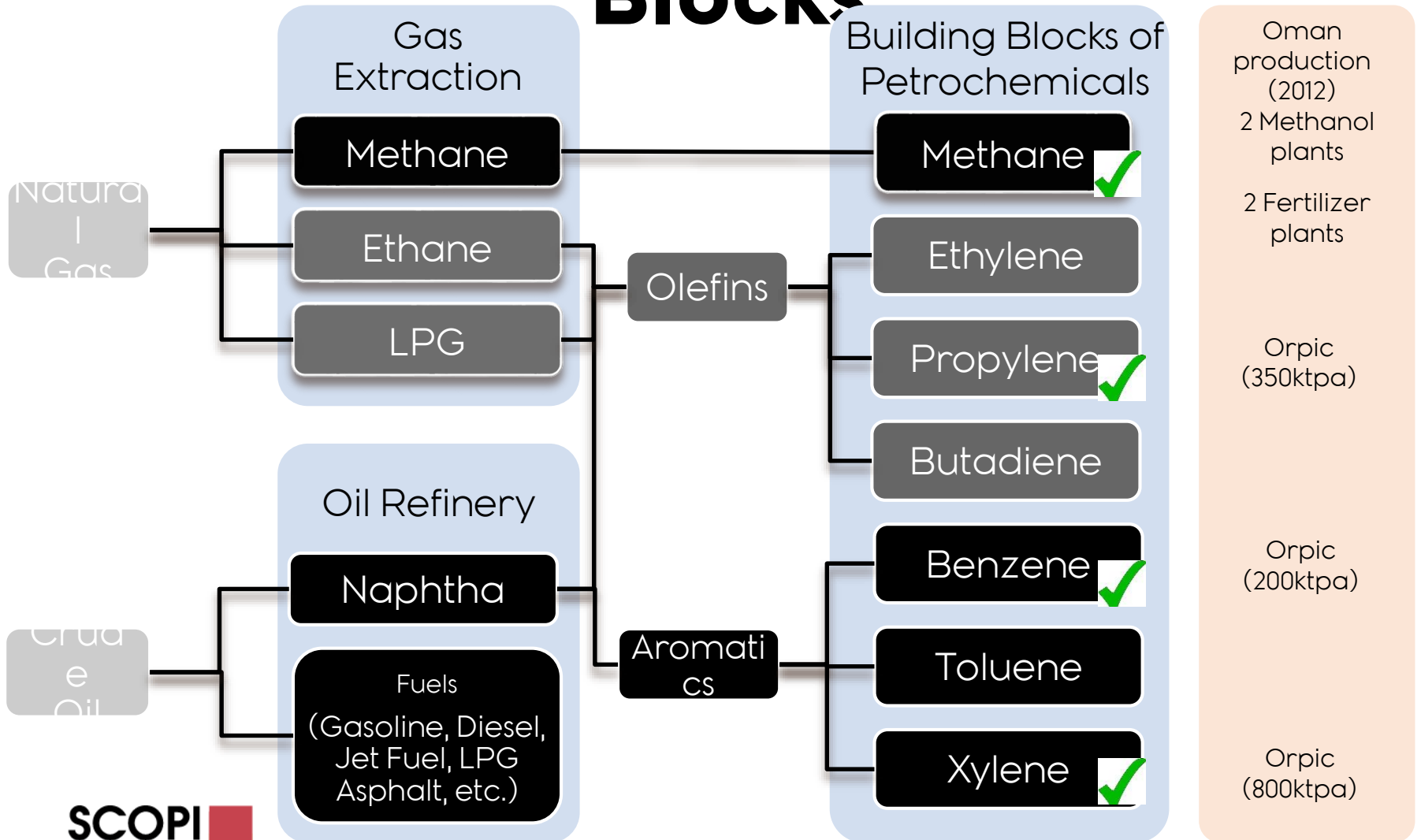


- ### Petrochemicals
- Polypropylene
 - Benzene
 - Paraxylene

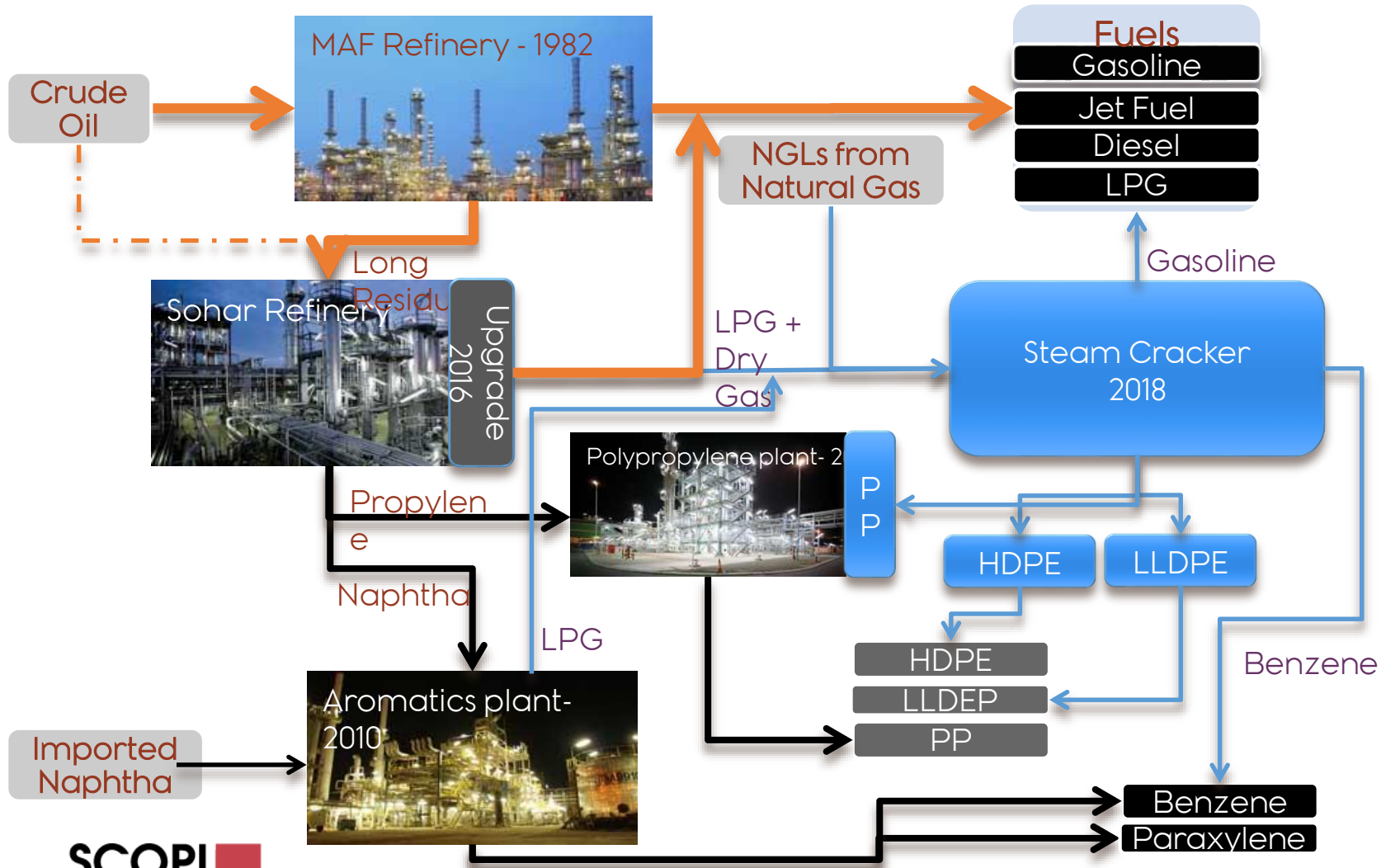
2010



Petrochemicals Building Blocks



Future Plans



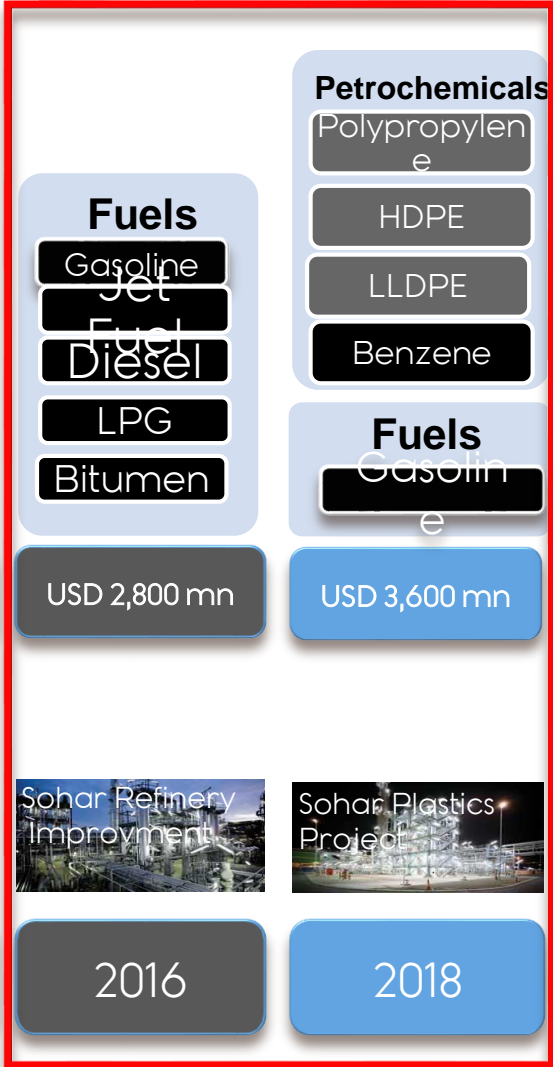
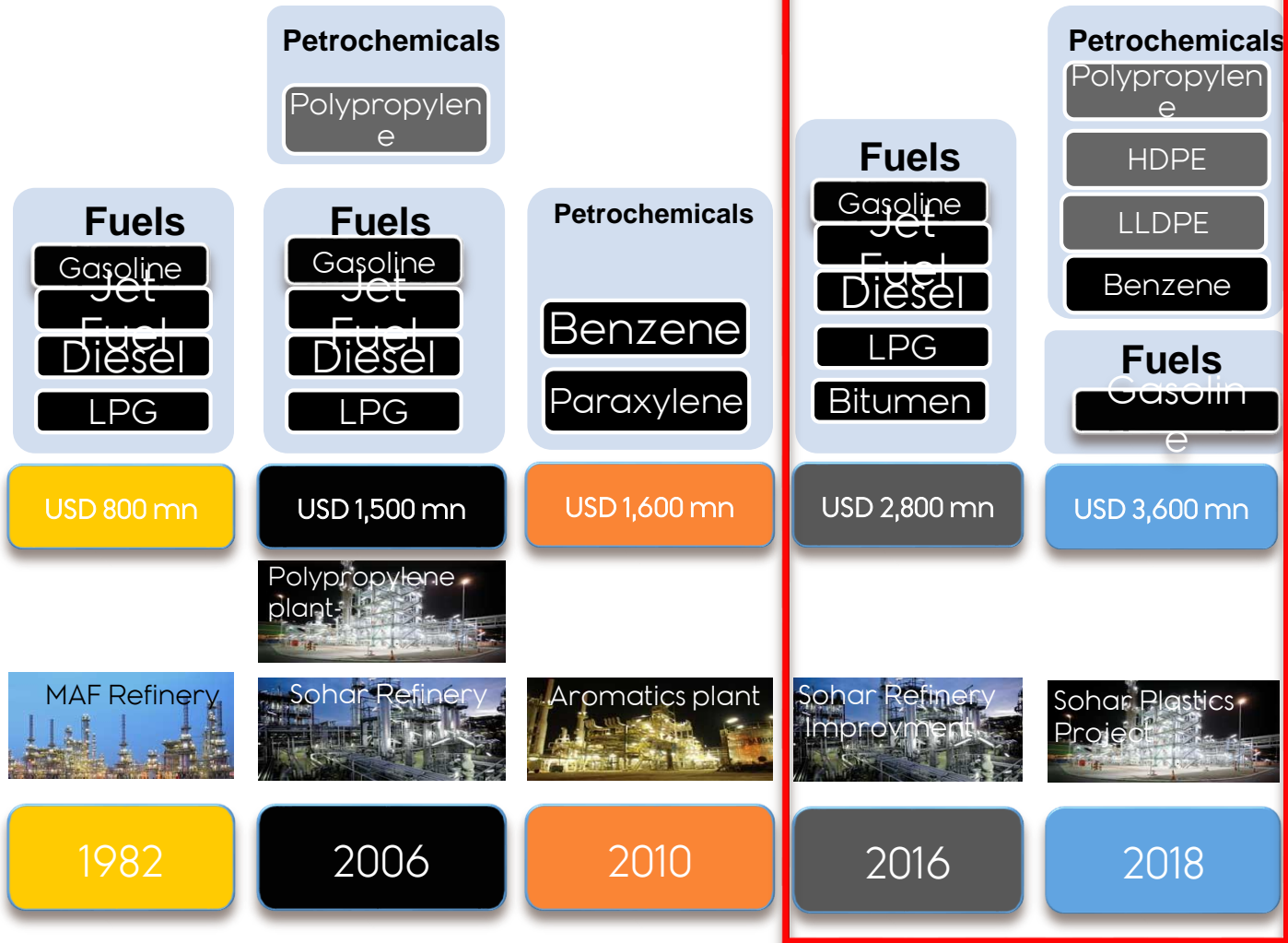
Orpic "Growth" strategy – Expanding Product Mix

Products

Investments

Projects

Timeline



For Orpic, The Story is all about:

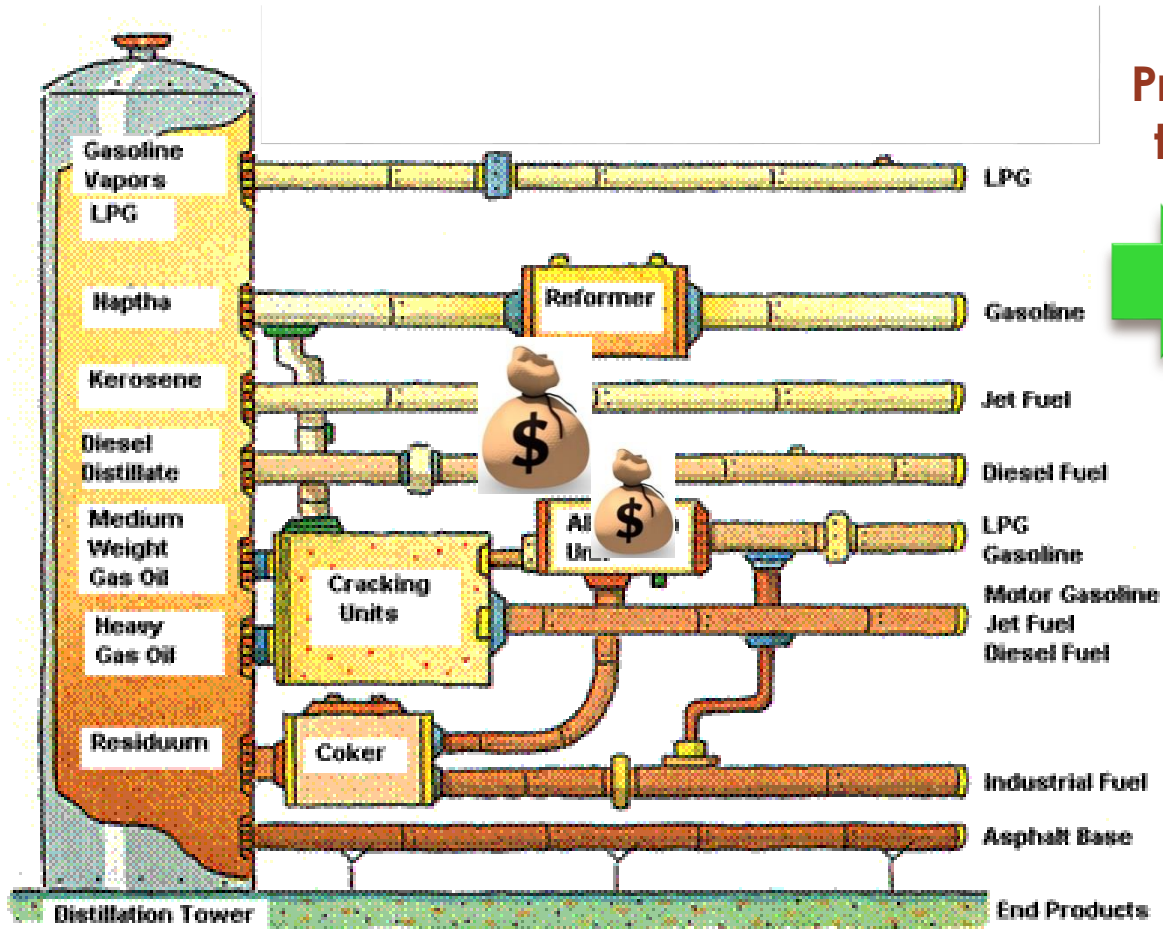


Optimization = Profit maximization

Raw materials?
Utilities



Costs



Products? to
the market



Revenues

Selfconsumption
& Losses

Profit

PIMS Academy

- A big Decision
- A lot of Challenges
- High education system comparing to Middle East
- Independence
- Stopped complaining
- Built my own personality in our society
- Do not hesitate to say my opinion
- Seeing life from different angles
- Changing my thinking
- Achieve my goals
- Economic thinking
- Met great people



- Be a Planner; optimize Orpic supply chain**

Job responsibilities

- ❑ PIMS Runner
- ❑ MOM Rolling plan input meeting / PMR
- ❑ Rolling Plan
- ❑ Back Casting
- ❑ Maintain Meval Sheet
- ❑ Evaluation Study for QW
- ❑ Case Studies
 - Import New Naphtha in MAF
 - Octane Booster instead of MTBE



THANK YOU FOR YOUR ATTENTION

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